



For 32 years, James Williams has been a licensed Real Estate Broker and active professional in the industry. In 1975, he started his own Real Estate company. Between 1975 and 1985, he served in many capacities in the REALTOR® Association of Jackson, Mississippi including President of the Multiple Listing Service and Chairman of the Pro-Standards Committee. He taught in the G.R.I. Cadre and conducted numerous Pre-License reviews.

In 1984, Mr. Williams joined with Collier Black of Marcol Publishers as Executive Publisher to develop REALTOR® Association endorsed Real Estate publications across the country. In 1990, Black, Williams & Associates became one of the country's most sought after Real Estate consulting firms.

Mr. Williams has been a featured speaker at many national meetings including the National Association of REALTORS® and the Newspaper Association of America. His clientele ranges from local REALTOR® Associations, State Associations, daily newspapers, as well as national publishing groups. He currently resides in Panama City Beach, FL.